

Chapter six

How to be successful businessperson .

“if at first you don’t succeed, try, try again.”

Reading skill [MAKING INFERENCE]

Building vocabulary [learning word form]

Exercise A:

- Connect with the topic
- 1. What makes a person successful?[money, friends and family, health and happiness]
- 2. What is most important for success in business? being [smart, serious, mean]
- 3. Do you know anyone who is successful on business? [yes, no] give justification.
- Pair work

Do you have the same ideas about success?

Examples:

- I think a successful person is someone who has good friends and family.
- I disagree! I think a successful person is someone who has a lot of money.
- I think.....
- I disagree! I think.....
- This reading is about someone who.....

A. Give numbers to the events in Mr. Kazi’s life form [1.....9].

- He sold his first restaurant at a profit.
- He got a job as a cooks' helper.
- He bought his 168th restaurant.
- He moved to the united states.
- He got a job at a car rental company'
- He learned to fly a plane. 1
- He bought his first restaurant.
- He bought three more restaurants.
- He became the manager of a restaurant.

B. Complete the following sentences.

[fail, frequently, impressed, improved, profit, wonder]

1. Raul's work has ----- since he took training class last week.
2. The managers were -----with Lara's work, so they gave her a job.
3. Sometimes I -----if I should look for another job.
4. If staff members ----- to finish their work, I will finish it tonight.
5. They have made a huge ----- this year.
6. I see Bob in the restaurant ----- . He comes four times a week.

C. Choose one adjective that describe Mr. Kazi and complete the sentences.

[smart , serious , hardworking , creative , kind , successful]

Why do you choose this adjective? Give reasons.

- Because he moved to the U.S. with little money.
- Because he made a profit with restaurants.
- Because he did the work of three people at KFC.
- Because he worked seven days a week.
- Because he tried to please his customers.
- Because share your ideas
- Because share your ideas
- Because share your ideas
- Example:
- I think [we think] he is a smart person because he made a profit with his restaurant.

Exercise: [group work]

Think of a successful person and answer the following questions.

1. What did the person do?

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2. How would you describe this person?

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